#### Homepage: Welcome to New Milford

The EDC is about attracting businesses and creating jobs in New Milford.

If you are on this web site but have a business elsewhere, then know this; our town will be good for your business, and your business will thrive here.

If you already have your business here, we want your business to grow and we have the resources in town, and on this website, to help you do it.

It goes without saying that we will offer you every possible financial reason to make New Milford the home for your business, and we have an entire section on the site of business resources for you, but we know that the best way to persuade you to grow your business in New Milford - or to move your business here – is to let our town, New Milford, its residents, its people, its history, and its future, do the convincing.

Read on – our people are our blood and sinews – educated, motivated, driven – this is the reason you'll want to want to run your business here – because you'll want to live here, too.

If you want to speak to someone, now, about how to make your business more successful in New Milford, please call us at (860) 355-5001, or click the link below to contact the EDC via email.

## Quality of Life

New Milford is bio-tech companies and one-room schoolhouses. It is horse farms, dairy farms and server farm. It is factories for paper goods, steel, brassieres, and leather goods. New Milford is as traditional as it can be, as forward looking as it needs to be, and nearly perfect the way it is.

Today, and every work day, more than five thousand of our residents will head down to New York City, or Stamford, or White Plains; fanning out,headed south, north, east and west, they have jobs as executives, managers, senior vice presidents, and secretaries. As they drive down, or to the train, they pass our teachers on their way to school, farmers headed out into their fields, as well as bankers, lawyers, architects, doctors, and administrators headed for their offices in town. And for all the residents working out of town, there are an equal number who stay right here, baking bread or pizza, repairing roads or computers, painting houses or pictures, writing novels or prescriptions.

New Milford isn't just 'ye olde New England'; picturesque, scenic, rustic, we are also great schools, hospitals, property values, restaurants, and more. We have a great way of life in New Milford, where you and your business will fit in beautifully.

# Read on – find out what makes New Milford the place it is; New Milford is more than just warm, beautiful, and historic, it is also a modern infrastructure, great local government, dining and nightlife, shopping and antiquing, Fairs, schools and so much more.

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# So, you wanted to know more about healthcare in New Milford.

An apple a day notwithstanding, you might one day need a doctor or hospital in New Milford. If you lived or worked here you would not only have the services of over 80 doctors in 38 specialties, including orthopedics, cardiac, pediatrics, and geriatric medicine, but also a full 85 bed hospital, New Milford Hospital, with surgical and emergency services, as well as an oncology center, diagnostic imaging, sleep medicine, and a birthing center. New Milford Hospital has been providing the highest quality patient services for over 90 years ago, since its founding in 1921. Now a part of the Western Connecticut Health Network in affiliation with the 371 bed Danbury Hospital, New Milford Hospital is just one of the things that will keep you healthy in New Milford.

### About our schools

As everyone knows that knowledge is power, it is worth it to note that New Milford's schools are amongst the best in the state. There are nearly 5,000 students enrolled in the system, and standardized test results show that New Milford's students are consistently above state levels in almost every category. The town's Board of Ed maintains three Elementary Schools, one Intermediate School, one Middle School, and a High School. Both the Intermediate and the High Schools were built recently, and are considered state-of-the-art. In addition, New

Milford is home to a number of private and parochial schools in the Town and its environs as well as Adult Education classes. New Milford is also centrally located to some of the country's most prestigious private and prep schools, including Canterbury School, a well-known Roman Catholic boarding school, based in New Milford. As far as New Milford is concerned, every child is gifted when they are schooled here.

## Farming, of course there is farming in New Milford.

New Milford has over 2,700 acres of land currently in use for agriculture, and one of our local farms is so nearly perfect that the Nature Conservancy acquired it. New Milford has always enjoyed a mix of farms and factories, going back through our three hundred year history. Our farms produce for Connecticut's many local markets, as well as for our own weekly farm market. Naturally, there is an abundance of corn, but hay, alfalfa, potatoes, hops, strawberries, blueberries, raspberries, blackberries, pears, apples, and other crops are under cultivation. Plus, New Milford is famous for its Christmas trees, pumpkins, soap, fiber, yarn, wool, angora, rabbits, goats, eggs, and livestock. In fact, the cattle, pigs, chickens and other animals are so abundant that we even have a local slaughterhouse, the only FDA approved business of its kind in the state.

### What to do in New Milford

We can't exactly say that we let time go lightly in New Milford, but we will admit it is more than just a great place to work, it is also a great place to play. There are diversions for everyone at every age, with sixteen parks, open to residents and non-residents alike, offering baseball, basketball, picnicking, hiking, fishing, riding, and even cross-country skiing and tobogganing during the winter months. New Milford straddles the decidedly famous Housatonic River, which springs a hundred miles north in the Berkshire Mountains, and even boasts a beach along Candlewood Lake, which with about 60 miles of shoreline and 11 miles in length, is Connecticut's largest. And if that isn't enough there is golfing, boating, rowing, equestrian, arts, and bird-watching. The New Milford Parks and Recreations Department organizes summer camps, basketball training, skate-boarding competitions, as well as more educational and cultural fare.

Sometimes, just knowing there is this much to do can wear you out, so take it easy, relax on the Green and watch one of our glorious sunsets. Even the rain brings its own joys, with rainbows often visible over the hills to the east and west of town.

### New Milford's Shopping, Dining, & Nightlife

Shopping in New Milford takes many forms, from the big, national chains along Route 7 into town to the south, to wonderful little boutiques where you can find antiques from every period, designer clothes, hand-made furniture, fine arts, fine crafts, even saddles and tack. And that isn't even counting the tag sales that are so often to be found as you drive the little roads that crisscross our town. While you are searching out the bargains, be sure to visit some of the many restaurants that call New Milford home. From simple (but delicious) pizza to the finest of dining, New Milford abounds with culinary choices. Dine on Chinese, Japanese, German, French, American, New Wave, or Italian; eat beside the Green, alongside the Housatonic, *al fresco*, or at home. When you've finished dinner, enjoy live theatre in town, or take in a first-run movie; there is also music, events, lectures, book signings, and more things to do of an evening.

#### New Milford Events

We could keep it simple and say that New Milford is an event unto itself, but we'll go further. Year round we host events of every description, all of which revolve around the great people and the great place we call home. We have a Farmer's Market every weekend from Spring to Fall, where our local growers share their wares.

We have our famous Village Fair Days; two and a half days of fun, games, food, crafts, and more fun, plus a Carnival around our 4<sup>th</sup> of July celebration.

We have an annual Arts Festival, a Christmas Lights Celebration, live music on the Green, and movies under the stars. We have a parade and Duck Races on Memorial Day, and a new event, Paint the People, where hundreds came to decorate canvas, paper, wood, as well as themselves.

We have road races during the daylight as well as an annual Moonlight Run, and walks for a variety of causes.

New Milford has a long history of interesting and involving events, enough to guarantee something for everyone.

### Our Arts, History & Culture

If art is long and time is fleeting, then New Milford is definitely privileged. Our arts community is vibrantly alive. From the Merryall Center for the Arts, with its program of up to 20 eclectic, live performances each year to the Pratt Nature Center and its focus on wildlife preservation and education, the Skitch Henderson Cultural Center which boasts a gallery, museum, and cooking school and the New Milford Historical Society and Museum, which is charged with collecting, preserving and stimulating interest in New Milford's long and fascinating history the town is able something for everyone. The town maintains an Arts Council, which in conjunction the Parks and Recreations department organizes a wide selection of events each year, and the town library adds in foreign and independent movie screenings, clubs, activities, and more. New Milford is also a popular location for filmmakers, and has served as a location for movies like *Mr Deeds* (2002) and *Halloween II* (2009) and for commercials, documentaries, and shorts. Art is a reflection of its society; New Milford supports and strengthens the arts, from fine arts to performing arts, as well as historical and cultural organizations.

#### Grow My Business

Creating a new business, or growing your business in New Milford couldn't be easier.

We have a wealth of resources available through the EDC, from financing, insurance, and tax breaks to a variety of usable land parcels, one of which is sure to meet the needs of your company. And our local government is business-friendly, so if there additional or expanded services that you need from the town we'll bend over backward for you. In the past, we've expanded sewer and water lines, widened roads, and worked out special financial incentives to make New Milford the perfect place for specific businesses.

Nor will you want for eager employees, since if you can't find the people you need already here – and we do boast a very diverse local population, from farmers to C programmers to writers, designers, doctors, historians, and chefs – attracting talent to New Milford is simple. After all, New Milford has great schools, great roads, terrific restaurants, beautiful countryside, gorgeous homes, and the greatest neighbors.

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### Location Map

Take a look through the map below. New Milford has three major areas of industrial and office areas both to the north and south of the Green where a business can grow. We also have a major retail area that has recently doubled in size with the additions of Kohl's and HomeGoods to the Home Depot, WalMart, and other stores. There are also major areas within the town that are available for development, which are perfect sites for growth for many industrial and commercial purposes.

# Development Services Team

Because New Milford doesn't have a permitting system that is centralized, there are a number different applications that need to be filed to grant approval for land use development or building construction or reconstruction. The town of New Milford is working to streamline the process itself, but in the meantime, this where the EDC Development Services Team comes in. They will review your business development plans with you, whether your business is large or small, and work with you to file with the appropriate boards, commissions and their staff members and make sure that there are no issues getting through the various aspects of our filing requirements.

### Utilities

It is worth noting that New Milford is located right at the hub of all the power, gas, water, sewer, and other basic utilities. For example, there are many companies from which electric

services can be purchased, since deregulation was passed, but our local distribution company is Connecticut Light & Power. We even have our own power generating plant (hydro-electric, of course), at Rocky River. Candlewood Lake was built specifically to send water through the Rocky River plant. Natural gas is available to power your business through the Iroquois Gas Authority, whose pipeline runs right through New Milford. Our local provider, Yankee Gas, will work with you to guarantee you the power you need.

And don't leave out the Housatonic River. Depending upon the location of your business, access to the Housatonic can be made available to you for your manufacturing processes. Plus, New Milford sewer authority recently completed a million gallon expansion of the town's water treatment facility, and the municipal water system has been expanding throughout the area.

The technological utilities are not left out, either, for cable and cellular services cover all of the town; New Milford is wired for fiber optic cable, as well as cable television and high-speed internet services.

#### Demographics

if you are thinking about starting or growing your business here in New Milford, you probably already know we have a population of about 28,000, with a median age of 45 and a median household income of over \$87,000. but you may not know that these numbers are dramatically higher than the state-wide average. Keeping your business in New Milford just makes good business sense, since the poverty and unemployment rates in town are lower than the state average, and the rate of college completion higher. About two-thirds of our residents work in New Milford, some of them for you. As about 38% of our population have children under the age of 18, with a median age between 25 and 49, they have every reason to want to stay put in New Milford.

#### Move My Business

Whatever your business makes, sells, or markets, you can do it better in New Milford.

### Why?

We take a long view in this town. We know that once you move here, or move your business here, you'll be here for life. If you need great people to work for you, we have them; literate, intelligent, traditional New Englanders with the efficiency and economy that makes their involvement in your business worth more than just their hours.

Perhaps you are looking to work with great people, like bankers, both national and local, who view your business as an extension of their own. Insurance brokers, CPAs, IT and PR and marketing folk who want your business to succeed. The town's government and the Chamber of Commerce, and dare we say it, the EDC, are all plugging away at growing your business. We have the resources in New Milford to

But, of course, there is one thing that New Milford has that you can't get anywhere else. New Milford is a small town (the biggest in the state, but still a small town), with the small town values that you can't get just anywhere. New Milford is a small town that encompasses 64 square miles with 30,000 souls and has a beautiful, traditional village green that connects via highway to I-84, where the rail line is still providing daily freight service to CSX hubs in New York, Massachusetts, and Connecticut. It is a small town with not one, but two, world-class 3D product prototyping facilities as well as a nationally recognized oncology treatment center.

Read on – find out more about how the EDC can facilitate your move to our neighborhood, we did it for Kohl's, MedInstill, and Neeltrans; let us get you to the right place for your business.

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### Demographics

As of 2011, New Milford had a population of about 28,000, with a median age of 45 and a median household income of over \$87,000, dramatically higher than the state-wide average. Bringing your business to New Milford is easy to imagine, since the poverty and unemployment rates in town are lower than the state average, and the rate of college completion higher. About two-thirds of our residents work in New Milford with the other third traveling to local towns throughout Connecticut and New York, and even down to NYC. About 38% of our population have children under the age of 18, and the median age is between 25 and 49, meaning our residents are happy to be here, and plan on staying, a trait that most employers welcome.

## Success Stories

# New England Graphics and Metals

For over thirty years, New Milford business owner Brian Hart has been providing the photoengraving industry with high quality materials, including specialized chemicals, copper, zinc, brass, and magnesium. In 1980, when the company opened its doors, they not only provided the metals and other materials, they also produced the photo etching machines as well. Today, their business, which is based out of a huge warehouse space in the heart of New Milford, reflects the changes that have overtaken the printing business worldwide; they stock the raw materials that the industry needs, and deliver them to their clients on a nearly 'just-in-time' basis.

His space in New Milford has been perfectly suited to his changing needs; he was easily able to expand his warehouse space while eliminating his fabrication facility. And New Milford's location made his business realignment possible – close enough to major freight hubs to facilitate both full and less than a truckload deliveries and shipments.

NEGM's clients include the Bureau of Printing and Engraving, American Greetings, and the CIA, and Brian could have moved the company a number of times – but he wanted to stay in New Milford. It was the experience of living in the town that kept him and his business here, he would have missed Village Fair Days too much to ever consider moving!

# Carl Perrone

Carl – who, in the interest of full disclosure, is an EDC member – is now on his third successful business in New Milford. Though it has been suggested to him that he could live anywhere, New Milford is the spot he has chosen. His most recent venture is in business logistics services, and he gives a lot of credit to New Milford's administration for the success of both this and his last business.

Building a major new structure in town only about ten years ago, he worked through every element of the Town's permitting process, and has nothing but praise for every person he dealt with. He knows that it was far easier than the jumping through hoops that goes on in other towns.

It was the Town of New Milford itself, though that made him want to stay on. His children grew up here, went to school here, and in 27 years here he has come to know many of the phenomenal people who live here very well, even Police officers. In fact, when his sons were three and five they got to ride in a Police car leading the Memorial Day parade, waving to the crowd, turning the siren, and dressed in little uniforms that an officer had provided them. For Carl, knowing there is a place where you can still have experiences like that are priceless; the reason to stay.

# **Chemical Marketing Concepts**

Chemical Marketing Concepts began as a big idea in a small garage in New Milford over 25 years ago. Deborah Pritchard and Dave Begin took their combined marketing and chemical savvies and created the largest chemical sample fulfillment company in the world with offices in Europe and headquartered in New Milford. From their spacious, modern offices in a state-of-the-art, 100,000 square foot space, they oversee the distribution of thousands of samples daily.

But as large as they've grown, they've stayed right where they started, in New Milford. They

have over 100 employees, and have expanded their facility twice in the last decade, and have land purchased for additional growth in New Milford. Here they have found the people they need, the space they need, the services they require, and they can look out over rolling hills and a horse farm from their offices.

Their business is booming, and they know they could relocate anywhere in the country, but New Milford offers them something that no corporate park in New Jersey can – everything they need, shipping, delivery, freight, power, water. Plus, a quality of life that has almost been forgotten, from the Garden Club meetings to the Library Book Sale, to the farmers delivering hay to the farm next door to their plant.

#### **Business Resources**

It bears repeating, the EDC is about attracting businesses and creating jobs in New Milford and we make our experience and expertise work for you. The resources you need in this town are on the EDC, and through them, on this website, to help you.

Below, are more resources that you can use to make New Milford the home for your business; we will offer all of our skills and services to you, and we know that you'll be convinced.

#### Read on - we have everything you need to get your company on track in New Milford.

If you want to speak to someone, now, about how your business would click in New Milford, please call us at (860) 355-5001, or use the link below to contact the EDC via email.

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#### New Milford Economic Development Commission Mission Statement

We are dedicated to New Milford, its people, and its values. We use our expertise to develop, advise, and strengthen businesses and help New Milford thrive.

Read our mission statement:

Staff Contact from edc

Economic Development Commissioners *from edc* 

